

AFP CT CHAPTER
MONTHLY PROGRAM 2008

DATE	TOPIC	SPEAKER(S)
January-March: <i>The Art of Making the Ask</i> - A Three Part Series		
January 17	Annual Meeting - Part I: The Psychology of Giving: Understanding Our Donors <i>Sponsored by PC Swat</i>	Sandra B. Wood, Philanthropic Consultant
February 21	Part II: Prospect Research in the 21st Century: Why Do It and How to do it <i>Sponsored by Real Fundraising</i>	Jill Meister, Director of Research, Williston Northampton School
March 20	Part III: Part III: Developing Solicitation Skills, Solicitation and the Art of Being Both Intimate and Strategic <i>Sponsored by il Monticello</i>	Andrea Kihlstedt, President, The Kihlstedt Group
April 10	Annual Awards Luncheon at Trumbull Marriott, Trumbull, CT	N/A
May 15	Developing the Development Plan <i>Sponsored by StaleyRobeson</i>	Philip L. Rockwell, FAHP
June 19	Fundraising from the Board's Perspective <i>Sponsored by GoliathJobs.com</i>	Joe Gugliotti, The Worx Group Jim Williamson, Community Foundation of Greater New Britain
July 17	Putting the Fun into Fundraising <i>Sponsored by AFP Accountants</i>	Michael Winn, CAE
August 21	No meeting	N/A
September-December: <i>Effective Fundraising Tools</i> - A Three Part Series		
September 18	Part I: How to Attract and Excite Your Donors, a Guide to Marketing your NonProfit to Maximize Giving <i>Sponsored by CompuMail</i>	John Follis
*October 23	Part II: Direct Mail: A Direct Response? <i>Sponsored by Imperial Graphics</i>	Marcia Scowcroft Vice President, Direct Response Solutions
November 13	Annual Philanthropy Day – no meeting	N/A
December 18	Part III: Fundraising and the Internet Free Meeting to AFP/CT Chapter Members <i>Sponsored by Infotree Web Services</i>	Ted Hart, CEO, Hart Philanthropic Services Group

*Please note October is the 4th Thursday, not the 3rd.